# Yolo Fliers Club





17980 County Road 94B Woodland, California 95695 October 2023 Newsletter



There are big happenings at YFC for October, starting with a new lead Cook and Kitchen Manager. Liz Lorenz will step up and manage our Food and Beverage operations. Many long time Woodland residents might remember Morrison's Upstairs restaurant on First Street, that was her business for 22 years. We are fortunate to have her, as she brings many years of culinary experience to our property. We are all looking forward to an improved product with increased consistency to our F&B operation.

An update on the Clubhouse renovation; materials will be dropped off Friday October 20<sup>th</sup>, with work scheduled to commence Saturday the 21<sup>st</sup>. Scheduled completion will be December 15<sup>th</sup>, so for the next 7 weeks, all club activities will take place in the Grille room and Bar. Please realize there will be scheduled club activities taking place, and availability of the room will be contingent on these events. Plenty of advanced notice will be announced. Thank you for your patience during this time, it's going to look great when completed.

Another change is our new Point of Sale system that has just now taken effect, Lightspeed. This long anticipated new program will allow for more accurate data and reporting for the accounting department. With any new system, there could be challenges during the start-up process, thank you in advance for your patience. Ashley and Emily will be your go-to personnel for any questions about Lightspeed.

As we approach the shoulder months of the season, I would like to recognize some of the positive accomplishments we have already made in 2023 at YFC. The kitchen facility has improved operations, as we have rebuilt the walk-in refrigerator and freezer, in addition to a newly repaired griddle and grill. Bathroom fixtures at the snack shack are working properly, with all fixtures in the Ladies Locker room as well. We have begun clearing out much of the old debris from around the cart barn areas, and the old pro shop space. Old drinking fountain fixtures along the south wall leading to golf shop are now removed. The cart washing area has a cleaner appearance with new fixtures installed. Grounds around the Clubhouse are very well kept, thanks to some of Michael's crew.

Now would be a good time to recognize our two maintenance associates, Nick Rivera and Ronnie Scroggins. They have done a nice job of keeping the property looking good, and are very resourceful with any task they have been given. Keep up the good work.

Good Golfing, Mike





### Agronomist Article October 2023

#### Aeration

After a very busy aeration week, the greens and tees are well on their way to being back to normal again. In the case of the greens, they responded very well to the aeration process, and we had a very successful execution of the entire process. In less than two weeks, the greens are almost fully recovered. Patience is paramount in achieving the best results during these critical days during and after the aeration process. Being too aggressive, or not aggressive enough, with the agronomic process can lead to less than desirable conditions. This year, we were fortunate to have excellent weather during the aeration process, which is a crucial part of quick recovery.

#### Overseeding

One of the more time-consuming practices during aeration week is overseeding the collars around the green and tee tops. We got through a lengthy process of scalping down both surfaces to a lower height to allow for an ideal seed bed for the blue and ryegrass seed. We make sure all tees are realigned at their respective targets and remark them before we drop any seed. Then, after we drop the seed and topdress, our team has to be very careful to not accidentally blow it away from its intended germination site. Obviously, blowing off a tee box like #7 with all the pine needles would not lead to an ideal result with seed germinating in places we do not want. This limited yet highly effective overseed process saves the Club at least \$20K annually. While most courses use anywhere from 250-500 bags of seed during the overseed process, we use around 25-40 bags total! By not overseeding areas such as rough and fairways, it allows for the bermuda in these areas to have zero competition all year long, and it develops a thick and healthy playing surface early in the spring months.

#### **Winter Coat**

During this time of the year, we have been preparing the course turf to grow into a thick "winter coat" to better weather storms and golf play during the Bermuda dormancy period. This is why players may have noticed the taller and thicker than normal fairways and roughs. While it may be a bit of a challenge now, the benefits will be reaped during the longer cold and rainy periods of the season. Inevitably, the thicker and fuller turf at that point, will shrink up with the cold weather and create a much needed "blanket" during its dormancy, allowing golfers to hit great shots.



#### Pro Shop Report

With the aerification of the greens, collars, and tees completed, and the weather starting to change our golf course will continue to be in great shape for the next couple of months before we transition into winter. You will notice that the fairway height has been raised to create a pad for better playability through the winter months when the grass is dormant and starts to mat down.

I wanted to take a second to remind everyone about the 90 90-degree rule when driving carts on the golf course and following all cart signage. Unless it is cart path only, the 90 Degree Rule is always in effect when using golf carts on the course. For those unsure of the 90 90-degree rule, it means you must stay on the cart path as much as possible, only entering into the fairway at a 90-degree angle once you have driven up even with your ball. Then once you hit your shot, drive back to the cart path and do the same for the next shot. This practice helps decrease entry and exit wear patterns as well as provide better turf playability year-round. Especially once the fairways go dormant, the less traffic we have on the fairways the longer the pad of healthy dormant grass we will have to hit off of. So, the more everyone can abide by the 90 90-degree rule and cart traffic signs, the better the fairway conditions we will have. And to add, please avoid driving carts through wet and bare areas and keep carts restricted to paths only when near the putting greens.

This month we have some fun events scheduled. On October 7<sup>th</sup> & 8<sup>th</sup> we will have the Women's Club Championship and October 21<sup>st</sup> & 22<sup>nd</sup> will be the second annual Ladies Yolo Cup. There is a Men's Club event on October 7<sup>th</sup> at 1:00 p.m. On October 14<sup>th</sup> & 15<sup>th</sup> we will have the Fliers Cup for handicaps 9.9 and below. We can't forget about the Tomato Ag Stag which will be held on October 18<sup>th</sup> at 12:30 pm with a lamb dinner. Then to finish the month we will have the Men's Senior Club Championship on October 28<sup>th</sup> & 29<sup>th</sup>.

A few last reminders, please remember to check into the pro shop before going out onto the golf course. We have had a few issues with members heading out on the golf course on different sides and cutting in front of people. Next, with the sun going down earlier and daylight savings ending on November 5<sup>th</sup>, the cart barns will begin to be locked and secured earlier and earlier in the coming months. We ask that you please put your carts away once you have finished playing to help reduce the chance of getting locked out of the cart barns. Lastly, most of the time when there are dress code infractions, they are guests of members. When having guests out, please help to remind them of the dress code for both the golf course, driving range, and clubhouse before coming out.

Your Head Professional, Tim Pulley

#### **18ERS ON COURSE**

Submitted by K. Salling

GOLF IS A GREAT WAY TO MEET PEOPLE AND MAKE NEW FRIENDS!

JOIN THE 18ERS WOMEN'S GOLF GROUP TO PLAY ORGANIZED GOLF EVERY TUESDAY MORNING.
PLAY A DIFFERENT FORMAT EACH WEEK, ENJOY THE CAMARADERIE OF OTHER CLUB MEMBERS,
MAKE NEW FRIENDS, AND MEET MORE WOMEN GOLFERS.

CONTACT MLONG@YOLOFLIERSCLUB.ORG FOR AN 18ERS MEMBERSHIP APPLICATION.





The <u>Past Captains Tournament</u> was played on 9/26/23 with 28 Players (pictured above) 1st Place (-22): Jeanette Marquez, Jayne Bunting, Darla Davenport, Becky Giannoni (Draw) 2nd Place (-15): Claudia Hammond, Lane Giguiere, Jody Wara, Dawn Gimenez 3rd Place (-13): Kim Elliott, Cyndi Blickle, Pat Moreno, Marleen Maltby 4th Place (-12): Tami Case, Diane Naekel, Judy Heys, Draw

CONGRATULATIONS! 18ers retain the Yolo Cup!

El Macero Country Club Women's Golf Division hosted the annual tournament on 9/21/23 in Davis.

Thank you to all of the competitors. The final points score was: YFC-6 to EMCC-5. Big winners were Edie Von Nagy and Rorie Butterfield who won 11 - 7. Yolo Fliers CTP recipients were Jeanette Younger 22'5" and June Malm 35" on EMCC #7. Fantastic job ladies!

#### "DOG PILE POINTS" 9/19/23, 17 PLAYERS

- 1ST (46): JUDY WETTSTEIN, JODY WARA, SUSAN GIRIMONTE, DIANE NAEKEL (DRAW)
- T2ND (45): ANGIE COBEY, JULIE PAYNE, EDIE VON NAGY, DONNA TURCOT
- T2ND (45): JEANETTE YOUNGER, JOAN LEARNED, JAN STALLMAN, DRAW
- CLOSEST TO THE PIN: JEANETTE
  YOUNGER 2'3", RORIE BUTTERFIELD
  2'6.5", JUDY WETTSTEIN 6'3"

#### <u>"Putt-A-Round Today"</u> 9/7/23, 11 Players

- Ist. Jeanette Younger (Draw), Julie
   Payne, Susan Girimonte, Diane Naekel
- T2nd (197): Trish Timothy, Tami Case, Jennifer Broward, Donna Turcott
- T2nd (197): Jody Aoki, Jeanette Marquez, Cyndi Blickle, Draw
- Closest to the Pin: J. Younger, 10'0"



THE 18ERS BOARD NEEDS 2024 CO-CAPTAIN & TEAM PLAY CAPTAIN. CONTACT DARLADAVEN@GMAIL.COM TO VOLUNTEER. ABOVE: SOME PAST 18ERS CAPTAINS.

On the Tee

10/3 - TTP (Combo Tees) - Tee Times Begin at 9AM 10/10 & 10/17 - Handicap Match Play Tournament 10/24 - YFC Open Day (Combo Tees) 10/31 - Guest Day (Gold Tees)

In Other News:

YFC COUNTRY CLUB LADIES CHAMPIONSHIP 10/7 & 10/8, 8:00 AM, 36-HOLE STROKE PLAY



#### Yolo Fliers Club Member Type Summary Count

Member Type	September 2022	October 2022	November 2022	December 2022	January 2023	February 2023	March 2023	April 2023	May 2023	June 2023	July 2023	August 2022	September 2023
Family Proprietary Golf Member	140	139	137	134	131	121	118	114	109	107	109	108	107
<b>Corporate Sponsored Golf Member</b>	27	28	28	28	28	27	27	27	28	28	28	27	24
Single Proprietary Golf Member	119	116	115	115	111	118	117	120	119	121	116	111	109
Young Professional 21-30	23	23	23	23	22	21	21	21	22	24	24	20	21
Young Professional 31-40	38	38	38	34	34	29	28	28	27	27	27	23	22
Non-Equity Family Member	8	8	8	8	8	9	9	9	9	9	9	9	9
Non-Equity Single Member	8	8	8	8	7	7	7	7	7	7	7	7	7
Trade For Services Member	1	1	1	1	1	1	1	1	1	1	1	1	1
<b>Emeritus Member ( Closed Category)</b>	0	0	0	0	0	0	0	0	0	0	0	0	0
Legacy Member	8	8	8	8	7	6	6	6	6	6	6	6	6
Widow/Widower Member	11	11	11	11	11	11	11	11	9	8	8	8	8
Junior Member	5	2	2	2	2	2	2	2	2	2	2	2	1
Trial	1	1	1	1	1	1	1	2	2	2	3	3	3
3 Month trial	#	#	# #	#	#	#	#	#	#		4	9	9
Lifetime Member (Closed Category)	2	2	2	2	2	2	2	2	2	2	2	2	2
<b>Gross Golfing Memberships</b>	391	385	382	375	365	355	350	350	343	344	346	336	329
Social Members	28	25	27	26	26	25	22	20	22	20	26	26	24
Social Plus Members	26	26	25	23	21	23	20	20	20	25	20	21	21
Honorary Members	1	1	1	1	1	1	1	1	1	1	1	1	1
Non-Golfing Memberships	55	52	53	50	48	49	43	41	43	46	47	48	46
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Total Active Membership	446	437	435	425	413	404	393	391	386	390	393	384	375
Resigned	83	99	104	121	140	165	181	188	198	196	203	213	288

#### Yolo Fliers Club Consolidated Income Statement August 2023

	This			This		
	Month	Budget	Variance	Year	Budget	Variance
Income						
Unrestricted Dues	152,941	178,250	(25,309)	1,209,222	1,636,278	(427,056)
Capital Improvement Funds	4,480	0	4,480	38,205	0	38,205
Initiation Fees	800	0	800	7,593	0	7,593
Interest Income	0	0	0	225	0	225
Miscellaneous Income	0	0	0	0	0	0
Food and Beverage	43,874	66,293	(22,419)	447,016	722,868	(275,852)
Golf Shop	53,686	60,383	(6,697)	463,215	554,614	(91,400)
Total Income	255,781	304,926	(49,145)	2,165,475	2,913,760	(748,285)
Cost of Goods Sold						
Food and Beverage	17,550	25,464	(7,914)	141,791	255,927	(114,136)
Golf Shop	9,629	9,279	350	84,151	96,322	(12,171)
Total Cost of Goods Sold	27,179	34,743	(7,565)	225,941	352,249	(126,308)
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Gross Income	228,602	270,183	(41,581)	1,939,534	2,561,511	(621,977)
Expenses						
Operating Activities	34,631	36,253	(1,622)	277,375	275,270	2,105
Golf Course Maintenance	60,203	51,515	8,688	490,281	746,173	(255,892)
Food and Beverage	50,556	58,477	(7,921)	379,164	544,305	(165,141)
Clubhouse	46,909	48,906	(1,997)	315,137	458,638	(143,501)
Golf Shop	32,174	27,735	4,439	222,012	262,758	(40,747)
Total Expenses	224,472	222,886	1,586	1,683,968	2,287,144	(603,176)
Net Income Before Other Item	4,130	47,297	(43,167)	255,565	274,367	(18,802)
Capital Improvement Funds	(4,480)			(38,205)		
Initiation Fee	800			(7,593)		
Net Profit/Loss before Deprec	450		- -	209,767		

#### Yolo Fliers Club Golf Course Maintenance August 2023

	This Month	Budget	Variance	This Year	Budget	Variance
Income						
Restricted Dues –	980		980	8,640	17,530	(8,890)
Maintenance						
Wildwings income		0	0	0	0	0
Total Income	980	0	980	8,640	17,530	(8,890)
Payroll Expenses	7040	= 0.40			04.470	(0.005)
Salaries	7,810	7,810	0	74,674	84,479	(9,805)
Contract Labor	0	0	0	0	9,300	(9,300)
Hourly Wages	30,412	30,211	201	232,364	303,007	(70,643)
Overtime	2,033	680	1,353	9,712	5,358	4,354
Vacation	907	300	607	8,501	8,533	(32)
Holiday Pay	0	0	0	10,580	5,786	4,794
Sick Time	510	400	110	10,770	3,702	7,068
Health Insurance	1,135	921	214	11,350	10,131	1,219
Payroll Taxes	3,400	2,984	416	31,208	31,859	(651)
Workers Compensation	487	1,022	(535)	4,870	2,944	1,926
IRA Matching		268	(268)	3,500	2,944	556
Total Payroll Expenses	46,694	44,595	2,099	398,027	478,174	(80,147)
<b>- -</b>						
Operating Expenses		4 000	(4.000)	45.045	40.000	
Chemicals	0	1,200	(1,200)	45,015	40,300	4,715
Dues and Subscriptions	0	0	0	285	3,450	(3,165)
Electricity	3,106	5,345	(2,239)	23,185	51,384	(28,199)
Equipment Rental and	8,291	0	8,291	37,686	0	37,686
Lease						
Fertilizer	1,821	4,000	(2,179)	2,963	42,520	(39,557)
Gas Oil and Fuel	2,726	4,000	(1,274)	35,278	35,028	250
Golf Course Water Supply	0	0	0	0	15,000	(15,000)
Laundry and Uniforms	0	0	0	0	1,100	(1,100)
Licenses and Permits	0	167	(167)	230	1,667	(1,437)
Outside Services	0	2,860	(2,860)	3,826	28,164	(24,338)
Repairs and Maintenance	1,931	0	1,931	27,676	38,464	(10,788)
Sand	0	0	0	4,219	13,000	(8,781)
Seed	1,318	0	1,318	14,547	3,000	11,547
Seminars and Conferences	0	0	0	318	600	(282)
Supplied/Materials	4 224	1 000	224	0.560	11 000	(4 424)
Supplies/Materials	1,334	1,000	334	9,569	11,000	(1,431)
Supplies – Irrigation	8,820	2,860	5,960	31,557	21,670	9,887
Telephone	106	200	(94)	542	2,200	(1,658)
Waste Disposal	1,940	1,460	480	12,067	21,736	(9,669)
Total Operating Expenses	13,509	6,920	6,589	92,254	330,283	(238,029)
Total Expenses	60,203	51,515	8,688	490,281	808,457	(318,176)
Net Income	(59,223)	(51,515)	(7,708)	(481,641)	(790,927)	309,286

#### Yolo Fliers Club Clubhouse August 2023

	This Month	Budget	Variance	This Year	Budget	Variance
Payroll Expenses					-	
Salaries	14,330	14,310	20	107,960	124,740	(16,780)
Hourly Wages	8,667	13,270	(4,603)	72,692	111,697	(39,005)
Overtime	335	400	(65)	2,532	4,112	(1,580)
Vacation	0	240	(240)	1,081	2,010	(929)
Meal Penalties	0	0	0	0	2,800	(2,800)
Holiday Pay	0	235	(235)	4,325	3,713	612
Sick Time	446	0	446	4,002	0	4,002
Health Insurance	1,135	1,167	(32)	6,966	10,503	(3,537)
Payroll Taxes	2,027	2,159	(132)	14,438	18,716	(4,278)
Workers Compensation	487	833	(346)	3,696	6,439	(2,743)
IRA Matching	0	0	0	0	0	0
Total Payroll Expenses	27,427	31,826	(4,399)	217,692	275,841	(58,149)
Operating Expenses						
Domestic Water Supply	230	398	(168)	2,300	4,186	(1,886)
Dues and Subscriptions	810	466	344	5,001	6,132	(1,131)
Electricity	1,192	3,333	(2,141)	16,821	31,679	(14,858)
Laundry and Uniforms	0	175	(175)	1,273	2,193	(920)
Licenses and Permits	0	0	0	0	2,162	(2,162)
Membership Promotion	850	260	590	0	2,968	(2,968)
Outside Services	750	1,897	(1,147)	12,362	19,595	(7,233)
Pool Maintenance	746	425	321	3,851	4,505	(654)
Repairs and Maintenance	5,682	1,666	4,016	9,122	2,340	6,782
Satellite TV	208	210	(2)	2,288	0	2,288
Security	112	0	112	1,232	18,914	(17,682)
Seminars and Conferences	0	0	0	0	4,030	(4,030)
Events	2,750	188	2,563	3,150	0	3,150
Landscaping	1,950	783	1,167	14,808	0	14,808
Supplies – Office	770	200	570	962	2,064	(1,102)
Telephone	411	310	101	1,684	0	1,684
Travel and Mileage	0	42	(42)	0	22,584	(22,584)
Waste Disposal	1,940	787	1,153	15,151	8,890	6,261
Rental & Lease	1,081	0	1,081	7,440	2,849	4,591
Total Operating Expenses	19,482	11,139	8,343	97,445	132,242	(34,797)
Total Expenses	46,909	42,966	3,943	315,137	408,083	(92,946)
Net Loss	46,909	42,966	3,943	315,137	408,083	(92,946)

#### Yolo Fliers Club Food & Beverage August 2023

	This Month	Budget	Variance	This Year	Budget	Variance
Income						
Employee Meal Income	0	750	(750)	0	7,500	(7,500)
Daily Bar Snack Sales	333	405	(72)	1,531	2,905	(1,374)
Daily Grill Food Sales	19,053	19,045	8	112,269	185,887	(73,618)
Beer Sales	7,509	9,148	(1,639)	56,467	71,136	(14,669)
Liquor Sales	6,800	9,100	(2,300)	65,791	85,894	(20,103)
Wine Sales	1,729	2,884	(1,155)	45,970	36,902	9,068
Member Banquets – Food		5,845	(5,845)	20,789	61,791	(41,002)
Member Events	6,307	16,104	(9,797)	106,937	167,781	(60,844)
Minimum Spending	0	0	0	12,696	26,485	(13,789)
Non-Alcoholic Beverage Sales	2,143	2,546	(403)	11,842	18,648	(6,806)
Room Set-up Fees	0	55	(55)	0	9,493	(9,493)
Banquet Fees	0	411	(411)	12,724	3,298	9,426
Total Income	43,874	66,293	(22,419)	447,016	677,720	(230,704)
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Cost of Goods Sold						
Cost of Food	7,621	17,807	(10,186)	89,118	196,126	(107,008)
Cost of Liquor	2,720	250	2,470	12,498	2,229	10,269
Cost of Beer	3,004	2,434	570	16,480	24,050	(7,571)
Cost of Wine	692	2,787	(2,095)	20,142	28,637	(8,495)
Cost of Non Alcoholic Beverages	857	952	(95)	3,420	12,178	(8,757)
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Cost of Bar Snacks	133	1,044	(911)	133	8,861	(8,728)
Cost of Mixes	0	190	(190)	0	1,410	(1,410)
Total Cost of Goods Sold	17,550	25,464	(7,914)	141,791	273,490	(131,700)
Gross Income	26,324	40,829	(14,505)	305,225	404,230	(99,004)
Decimal Francisco						
Payroll Expenses	2.024	6 200	2 270	20.460	<i>EE</i> 202	(46.000)
Salaries	3,021	6,300	3,279	38,469	55,302	(16,833)
Hourly Wages	27,716	32,062	4,346	215,696	277,574	(61,878)
Overtime	5,120	637	(4,483)	17,697	5,677	12,020
Vacation	311	220	(91)	8,495	2,780	5,715
Holiday Pay	0	0	0	4,595	2,200	2,395
Sick Time	255	160	(95)	6,399	1,580	4,819
Health Insurance	1,135	0	(1,135)	6,533	2,205	4,328
Payroll Taxes	4,042	245	(3,797)	37,089	35,271	1,818
Workers Compensation	487	3,012	2,525	3,209	26,401	(23,192)
IRA Matching	0	1,022	1,022	0	8,870	(8,870)
Total Payroll Expenses	42,087	43,658	(1,571)	338,182	417,861	(79,679)

Operating Expenses						
Dues and Subscriptions	0	29	29	0	613	(613)
Electricity	1,192	3,439	(2,247)	14,057	33,144	(19,087)
Employment Advertising. Fees	550	0	550	550	2,037	(1,487)
Equipment Rental and Lease	232	0	232	2,320	0	2,320
Laundry and Uniforms	211	800	(589)	2,110	9,604	(7,494)
Licenses and Permits	1,272	0	1,272	1,272	2,161	(889)
Member Events	0	417	(417)	0	4,583	(4,583)
Music	433	300			2,270	
Outside Services	0	388	(388)	201	4,518	(4,317)
Event Supplies	352	42	310	0	458	(458)
Propane Gas	1,109	1,856	(747)	13,130	15,522	(2,392)
Repairs and Maintenance	2,370	2,121	249	2,820	18,517	(15,697)
Seminars and Conferences	0	21	(21)	5,331	229	5,102
Supplies-General	0	1,125	(1,125)	184	0	184
Supplies – Kitchen Equipment	0	483	(483)	0	12,069	(12,069)
Tableware	0	140	(140)	478	5,868	(5,390)
Travel and Mileage	0	50	(50)	0	208	(208)
Waste Disposal	1,940	1,450	490	12,586	1,825	10,761
Total Operating Expenses	8,469	12,660	(4,191)	40,982	113,626	(72,644)
Total Expenses	50,556	56,319	(5,763)	379,164	531,487	(152,323)
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Net Income	(24,232)	(15,489)	(8,742)	(73,939)	(127,257)	53,319

## Yolo Fliers Club Pro Shop August 2023

	This Month	Budget	Variance	This Year	Budget	Variance
Income						
Green Fees	14,703	17,540	(2,837)	115,315	157,530	(42,215)
Guest Passes	2,728	2,500	228	20,423	23,800	(3,378)
Locker Rental	132	196	(64)	1,486	2,156	(670)
Cart Storage	7,560	8,400	(840)	85,987	92,400	(6,413)
Trail Fee	2,665	2,665	0	27,457	29,315	(1,858)
Bag Storage	198	222	(24)	2,142	2,370	(228)
Cart Service	310	340	(30)	3,530	3,740	(210)
Cart Rental	8,553	9,894	(1,342)	57,723	94,610	(36,887)
Lessons and Repairs	0	1,250	(1,250)		13,750	(13,750)
Tournament Income	1,320	0	1,320	4,666	0	
Golf Merchandise Sales	12,138	12,888	(750)	118,766	134,842	(16,076)
Restricted Dues - Driving	3,380	4,488	(1,108)	25,720	47,596	(21,876)
Range						
Total Income	53,686	60,383	(6,697)	463,215	602,109	(143,561)
Coot of Coods Sold						
Cost of Colon Colf	0.620	0.270	250	04 454	07.006	(42.026)
Cost of Sales - Golf	9,629	9,279	350	84,151	97,086	(12,936)
Merchandise	0.620	0.270	250	04.454	07.006	(42.026)
Total Cost of Goods Sold	9,629	9,279	350	84,151	97,086	(12,936)
Gross Income	44,057	51,104	(7,047)	379,064	505,023	(130,625)
Payroll Expenses						
Salaries	6,038	6,037	1	56,353	59,029	(2,676)
Hourly Wages	12,366	12,563	(197)	98,477	116,853	(18,376)
Overtime	27	112	(85)	1,247	1,213	34
Vacation	1,035	240	795	336	1,994	(1,658)
Holiday Pay	0	0	0	3,086	2,500	586
Sick Time	0	186	(186)	3,575	1,303	2,272
Payroll Taxes	2,123	1,450	673	16,927	0	16,927
Health Insurance	1,135	254	881	12,584	13,892	(1,308)
Workers Compensation	487	497	(10)	4,670	2,479	2,191
Simple IRA	0	0	0	0	0	0
Total Payroll Expenses	23,211	21,339	1,872	197,255	199,263	(2,008)
	,	_1,000	-,	101,200	100,200	(=,000)
Operating Expenses						
Outside Services	0	233	(233)	1,330	2,100	(770)
Waste Disposal	1,940	844	1,096	13,663	8,440	5,223
Electricity	610	879	(269)	3,382	10,747	(7,365)
Repairs and Maintenance	615	220	395	3,924	2,912	1,012
Supplies	223	375	(153)	1,497	4,575	(3,079)

#### Yolo Fliers Club Pro Shop August 2023

August 2023									
Range Expense	0	500	(500)	0	12,500	(12,500)			
Laundry and Uniforms	211	350	(139)	534	3,054	(2,520)			
Telephone	61	100	(39)	427	1,061	(634)			
Postage	0	0	0	0	75	(75)			
Dues & Subscriptions	682	200	482	682	1,820	(1,138)			
Lease/Rental	4,621	0	4,621	31,639	0	31,639			
Operating Expenses	8,963	3,701	5,261	24,757	45,464	(20,707)			
Total Expenses	32,174	25,040	7,133	222,012	244,727	(22,715)			
Net Income	21,513	27,677	(6,165)	157,052	260,296	(103,244)			

#### Operating Expenses August 2023

	This Month	Budget	Variance	This Year	Budget	Variance
Income						_
Unrestricted Dues	152,941	178,250	(25,309)	1,209,222	1,636,278	(427,056)
Capital Improvement Funds	4,365	0	4,365	38,205	0	38,205
Initiation Fee	800	0	800	7,593	0	7,593
Interest Income	19	0	19	225	0	225
Miscellaneous Income	0	0	0	0	0	0
Total Income	158,125	178,250	(20,125)	1,255,245	1,636,278	(381,033)
Operating Expenses						
Credit Card Processing Fees	4,619	4,187	432	33,771	37,568	(3,797)
Insurance	11,986	13,324	(1,338)	72,542	119,916	(47,374)
Interest Expense	512	0	512	1,457	97	1,360
Property Taxes	3,764	3,764	0	25,942	45,168	(19,226)
Employee Break Penalties	0	0	1,153	0	5,250	(5,250)
Member Refunds	0	0	0	590	0	590
Depreciation	11,250	11,250	0	101,250	101,250	0
Professional Fees	0	2,000	(2,000)	26,528	18,000	8,528
Software Support	1,904	1,728	176	14,895	15,552	(657)
Bank Service Charge	60	0	60	400	0	400
Credit Card Payment	536					
Uncollectable Expense	0	0	0	0	3,333	(3,333)
Total Operating Expenses	34,631	36,253	(1,005)	277,375	346,134	(68,759)
Total Expenses	34,631	36,253	(1,622)	277,375	346,134	(68,759)
Net Income	123,494	141,997	(18,503)	977,870	1,290,144	(312,275)